# THE PMITALENT TRIANGLE™

## Your Angle on Success

Managen Poject

In today's increasingly complex and competitive global marketplace, technical skills are simply not enough¹. Companies are seeking added skills in leadership and business intelligence to support longerrange strategic objectives that contribute to the bottom line.

The ideal skill set —the PMI Talent Triangle — is a combination of technical, leadership, and strategic and business management expertise. To stay relevant and competitive, you must develop these employer-demanded skills.

Strategic and Business Management

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NOT SURE WHERE YOUR COMPETENCIES, COURSES AND PDUS FIT IN? Take a look at the examples below.

#### STRATEGIC & BUSINESS MANAGEMENT

Business oriented skills; applies to all certifications

- ▶ Benefits management and realization
- ▶ Business acumen → Business models and structures → Competitive analysis
  - Customer relationship and satisfaction > Industry knowledge and standards > Legal and regulatory compliance
    - ➤ Market awareness and conditions ➤ Operational
      - functions (e.g. finance, marketing)

        > Strategic
        - planning, analysis, alignment

- Agile practicesData gathering and modelingEarned value
- management > Governance
  (project, program, portfolio)
  > Lifecycle management
- (project, program, portfolio, product)

   Performance management (project,
- program, portfolio) ➤ Requirements management and traceability ➤ Risk management ➤ Schedule management
- Scope management (project, program, portfolio, product) ➤ Time, budget, and cost estimation

### LEADERSHIP

Competency in guiding and motivating; applies to all certifications

- ▶ Brainstorming ▶ Coaching and mentoring ▶ Conflict management
  - ▶ Emotional intelligence
    - ▶ Influencing
    - ▶ Interpersonal skills
      - Listening
      - ▶ Negotiation
      - Problem Solving
      - ▶ Team building

#### **TECHNICAL**

Domain expertise, certification-specific

Effective 1 December 2015, the CCR Program will be aligned with the skills outlined in the PMI Talent Triangle. To learn more visit: www.PMI.org/ccr-info

